



# Board of County Commissioners Agenda Request

**5B**  
Agenda Item #

**Requested Meeting Date:** June 14, 2022

**Title of Item:** Purchase of side by side ATV with tracks

<input checked="" type="checkbox"/> REGULAR AGENDA	<b>Action Requested:</b>	<input type="checkbox"/> Direction Requested
<input type="checkbox"/> CONSENT AGENDA	<input checked="" type="checkbox"/> Approve/Deny Motion	<input type="checkbox"/> Discussion Item
<input type="checkbox"/> INFORMATION ONLY	<input type="checkbox"/> Adopt Resolution (attach draft)	<input type="checkbox"/> Hold Public Hearing*

*\*provide copy of hearing notice that was published*

<b>Submitted by:</b> DJ Thompson	<b>Department:</b> Land
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<b>Presenter (Name and Title):</b> DJ Thompson, Land Commissioner	<b>Estimated Time Needed:</b> 10 minutes
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**Summary of Issue:**

The Land Department budgeted the purchase of a new ATV in 2022. After accessing current needs and aging equipment, we would like to purchase a side by side ATV with the option of putting tracks on it for grooming cross-country ski trails. Currently, we use a Piston Bully tracked vehicle for grooming ski trails that is 18 years old. It requires continual maintenance and repairs, and only serves one main purpose. The new side by side ATV would serve a dual purpose. In the winter with tracks on it, we can groom ski trails. For the rest of the year, the tracks will be removed and the machine will be used as a regular ATV.

Would use dollars already budgeted for a new ATV plus dollars from the sale of other implement we no longer have a use for including the Piston Bully. Piston Bully would not be put up for auction until we have delivery of the new machine.

Quotes received are as follows:

\$29,744.31	Ray's Sport and Cycle (Grand Rapids) - Can-Am without tracks
\$33,638.91	Power Lodge (Onamia) - Can-Am with tracks
\$35,094.00	Willey's Marine (McGregor) - Polaris with tracks

**Alternatives, Options, Effects on Others/Comments:**

Low bid from Ray's would not work as we would still need to buy the tracks, which would be an additional \$5,700. Next lowest bid is from the Power Lodge however, we would like to go with the Polaris because the dealer is within the County and through what we have researched, the Polaris is a better machine. Difference is \$1,455.09

**Recommended Action/Motion:**

Pass motion to approve purchase of a Polaris side by side from Willey's Marine for \$35,094.00

**Financial Impact:**

Is there a cost associated with this request?  Yes  No

What is the total cost, with tax and shipping? \$ 35,094.00

Is this budgeted?  Yes  No *Please Explain:*

\$6,300 is already budgeted  
 \$12,000 is already in hand from sale of mower attachment  
 \$20,000 reserve price on sale of Piston Bully



# WILLEY'S MARINE

## Buyer's Order

46054 State Hwy 65 McGregor, MN 55760  
218-426-4350

Aitkin County Land Depart

502 Minnesota Ave N,  
Aitkin MN 56431

H (000) 000-0000 W

C 218-343-4642

Email CHRIS.JOHNSON@CO.AITKIN.MN.US

Date 05/02/2022

Delivery Date

Deal No.

Salesperson Lucas Johnson

I hereby agree to purchase the following unit(s) from you under the terms and conditions specified. Delivery is to be made as soon as possible. It is agreed, however, that neither you nor the manufacturer will be liable for failure to make delivery.

### Unit Information

New/U	Year	Make	Model	Serial No.	Stock No.	Price (Incl factory options)
New	2022	Polaris	RGR XP 1K NS Pre		RGRXP1KNSP	\$27,899.00

### Options:

Camso Tracks (no install)

\$5,650.00 D

Dealer Unit Price	\$27,899.00
Factory Options	\$0.00
Added Accessories	\$5,650.00
Freight	\$1,095.00
Dealer Prep	\$450.00

### Notes:

This is a quote and price is not final until unit is delivered to Willey's Marine.

### Trade Information

Cash Price	\$35,094.00
Trade Allowance	\$0.00
Payoff	\$0.00
Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$35,094.00
Sales Tax	\$0.00
Title/License/Registration Fees	0.00
Document or Administration Fees	\$0.00
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00
Total Other Charges	\$0.00
Sub Total (Net Sale + Other Charges)	\$35,094.00
Cash Down Payment	\$0.00
<b>Amount to Pay/Finance</b>	<b>\$35,094.00</b>

NOTICE TO BUYER: (1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled in copy of this agreement. (3) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

TRADE-IN NOTICE: Customer represents that all trade in units described above are free of all liens and encumbrances except as noted.

\*With Approved Credit. Interest rates and monthly payment are approximate and may vary from those determined by the lender.

Customer Signature \_\_\_\_\_ Dealer Signature \_\_\_\_\_

Thank You for Your Business!



**POWER LODGE - MILLE LACS**  
**33972 HWY 169**  
**ONAMIA, MN 56359**

**P: (320) 532-3860 F: (320) 532-3764**

**SALES - SERVICE - STORAGE**  
**www.powerlodge.com**

**POWER LODGE - BRAINERD**  
**17821 STATE HWY 371**  
**BRAINERD, MN 56401**

**POWER LODGE - TWIN CITIES**  
**6781 HWY 10 WEST**  
**RAMSEY, MN 55303**

**P: (218) 822-3500**

**F: (218) 822-3511**

**P: (763) 576-1706 F: (763) 576-1710**

<b>NAME</b>	AITKIN COUNTY	<b>INVOICE #</b>		<b>Lien Holder</b>	
<b>ADDRESS</b>	502 MINNESOTA AVE N	<b>DATE</b>			
	AITKIN, MN 56431	<b>SALESPERSON</b>	ERIC J SWASER		
<b>HOME</b>		<b>EMAIL WORK</b>	acd@co.aitkin.mn.us	<b>MOBILE</b>	218-927-7364

**NEW UNIT PURCHASES:**

N/U	YEAR	MAKE	MODEL	DESCRIPTION	COLOR	VIN	PRICE
New	2022	CAN-AM	8JNJ	DEFENDER LIMITED CA	OXFORD BLU		\$27,299.00

**TRADE UNIT(S):**

YEAR	MAKE	MODEL	DESCRIPTION	COLOR	VIN	ALLOWANCE
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**ACCESSORIES / PARTS**

QTY	PT #	DESCRIPTION	PRICE		
				Total Unit Price	\$27,299.00
				Rebate	(\$1,500.00)
				Accessories	\$5,253.41
1	715004183	RELOCATION CVT AIR INTAKE KIT	44.64	Labor	\$499.00
1	715003483	AIR PRE-FILTER	45.59	Destination Charge	\$1,095.00
1	715007338	TRACK MODULE KIT	99.74	Assembly & Prep	\$399.00
1	715004832	NEXT XMR - LT APACHE MOUNTING	446.49	Delivery Fee	\$0.00
1	715005103	APACHE 360 LT TRACK KIT	4,616.95	UCC Fee	\$0.00
				Prepaid Maintenance Contract	\$0.00
				Extended Warranty Contract	\$0.00
				GAP	\$0.00
				CREDIT CARD - Non Cash Fee	\$0.00
				CU Membership Fee	\$0.00
				Commodity Surcharge	\$400.00
				Less Trade In	\$0.00
				<b>Subtotal</b>	<b>\$33,445.41</b>
				Documentation Fee	\$125.00
				License/Reg Fees	\$68.50
				Battery Prgram	\$0.00
				Plus Trade Payoff	\$0.00
				<b>Subtotal</b>	<b>\$33,638.91</b>
				Down Payment	\$0.00
				Sales Tax	\$0.00
				<b>Amount Due</b>	<b>\$33,638.91</b>

**SOLD NEW WITH FACTORY WARRANTY**

**SOLD USED AS-IS. No warranty of any kind has been given by the dealer or his agent, unless noted below.**

**NOTES:**

**BUYER'S SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**CO-BUYER SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**DEALER SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

THIS ORDER IS VALID ONLY WHEN SIGNED AND ACCEPTED BY THE DEALER.



20890 US HWY 169 S  
Grand Rapids, MN 55744  
218-326-9355

Deal No.:  
Date: 05/02/2022  
Salesman: DAVID GROSLAND  
Name(s): AITKIN CO LAND DEPT  
Address: 502 MINNESOTA AVE N  
AITKIN, MN 56431  
Phone: 218-927-7364  
218-927-7364

## BILL OF SALE

**HONDA YAMAHA POLARIS CAN-AM SKI-DOO SEA-DOO SPYDER**

**Unit Information**

Stock #	N/U	Year	Make	Model	VIN #	Engine #	Amount
ALDEPT	New	2022	CAN-AM	DEF LTD			\$27,299.00

Lienholder: NONE

**Trade Information**

Year	Make	Model	VIN #	Miles/Hrs	Allowance
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Lienholder:

**Accessories**

Qty Part Number Description

Price Ext Price

**Purchase Agreement**

Total Unit Price	\$27,299.00
Accessories	\$0.00
Labor	\$0.00
Less Trade Allowance	\$0.00
<b>Total</b>	<b>\$27,299.00</b>
OEM Destination Fee	\$0.00
License Fees	\$68.50
Documentation Fee	\$100.00
Tax	\$1,876.81
MC / TRL Tax	\$0.00
Service Contract	\$0.00
UCC	\$0.00
Surcharge Fee	\$400.00
<b>Total</b>	<b>\$29,744.31</b>
Down Payment	\$0.00
<b>Amount Due</b>	<b>\$29,744.31</b>

Seller \_\_\_\_\_

Date 05/02/2022

Customer(s) \_\_\_\_\_

Date 05/02/2022

Any warranties on the products sold hereby are those of the manufacturer. As between this retail seller and buyer, the product is to be sold "AS IS" and the entire risk as to the quality and performance of the product is with the buyer. The seller expressly disclaims all warranties, either express or implied. Including any implied warranty of merchantability or fitness for a particular purpose, and the seller neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products. This disclaimer by this seller in no way affects the terms of the manufacturer's warranty. The buyer acknowledges being so informed prior to the sale.